## **Checklist**

| ☐ Fill out our loan application. We can provide a preliminary response if Wisconsin Hard Money                |
|---|
| is a good fit for you (typically will respond within 1 business day).   |
| ☐ Do your deal due diligence!   |
| ☐ Fill out a Proforma/deal analyzer to determine your profitability (there are lots of online                 |
| tools).   |
| ☐ Take thorough photos/videos of property.  |
| ☐ Draft your scope of work (SOW) - include <u>all</u> areas that require work with a budget for each.         |
| ☐ Do a comparative market analysis - be realistic! Use SOLD properties with similar features                  |
| within a close proximity/neighborhood.  |
| ☐ Get your documents together to send to us. We cannot move forward without these.                            |
| ☐ Deal analyzer/PROFORMA  |
| ☐ Purchase contract   |
| ☐ Detail rehab estimate/scope of work   |
| ☐ Detailed photos/video of property   |
| ☐ CMA - comparable sales and/or appraisal to confirm ARV  |
| ☐ Credibility - what is your experience with fix & flips and/or buy & holds?                                  |
| ☐ Determine your exit strategy. If your credit score is less than 620, you will face                          |
| challenges to refinance a Buy and Hold. You will want to work on a credit repair                              |
| program.  |
| ☐ Copy of state ID  |
| ☐ Business entity documents   |
| ☐ Articles of Organization  |
| ☐ Operating Agreement   |
| ☐ IRS federal employer identification number notice of issuance   |
| ☐ Insurance commitment for the term of loan with the lender named as Wisconsin Hard                           |
| Money, LLC. Evidence of this insurance with payment is required prior to closing.                             |
| ☐ Signed W-9 is required prior to closing.  |
| ☐ Submit your documents upon request.   |
| ☐ Schedule a walk through with Wisconsin Hard Money for final approval.                                       |
| ☐ Sign our loan disclosure (if approved to move ahead with Wisconsin Hard Money).                             |
| $\hfill\square$ Wisconsin Hard Money will take it from here once your loan disclosure is signed. We work with |
| Land Title to handle our buyer transactions. Please make sure you communicate who is                          |
| handling the sale side of the transaction.  |